



## **STORATI – INVENTORY BUYBACK**

### **CASE STUDY # 1**

#### **NATURE OF BUSINESS**

Consumer Electronics (e.g., cell phones, tablets, and computers)

#### **CHALLENGE**

The company faced cash-flow challenges given the terms they granted their buyers. Likewise, the company wanted to reap the benefit of rebates given by major manufacturers and distributors via purchasing forecasts.

#### **SOLUTION**

STORATI approved advancing 80% of market value against the company's inventory.

#### **BENEFIT**

By selling STORATI its inventory, the company was able to gain access to upfront capital enabling it to alleviate the cash-flow challenges. Likewise, by knowing that their inventory purchases would become cash thanks to STORATI's services, the company also gained the significant benefits of forecast-related rebates from the manufacturers, further maximizing the efficiency of the financial strategy.

### **CASE STUDY # 2**

#### **NATURE OF BUSINESS**

Frozen Seafood

#### **CHALLENGE**

Given the nature of the frozen seafood business, this client was having difficulties growing production and sales volume due to the lead time associated with receiving payment from buyers.

#### **SOLUTION**

STORATI approved an inventory purchasing facility to enable the client to gain access to capital as soon as the frozen seafood was inspected and warehoused in the frozen storage facilities.

#### **BENEFIT**

The benefit of upfront capital for their frozen products allowed the clients to increase the volumes of procurement by increasing production capacity as well as purchases from suppliers. This enabled them to fulfill larger purchase orders for their high-quality frozen seafood, a key way to company growth.

